



City of Winston-Salem Request for Letters of Interest and Statements of Qualifications

LOI26122

issue date: 12.15.2026

Proposals shall be complete and comply with the requirements listed herein.

SUBMISSION DEADLINE: Submit proposals electronically in PDF format only by
12:00pm, January 27, 2026 to the email address bids@cityofws.org.
Responses received after this date and time will not be considered.

THE CITY OF WINSTON-SALEM DESIRES TO ENGAGE A QUALIFIED FIRM FOR
PROFESSIONAL CONSULTING SERVICES TO DESIGN THE REPLACEMENT OF THE OLD
GREENSBORO RD OVER BRUSHY FORK CREEK BRIDGE IN
WINSTON-SALEM, NORTH CAROLINA

Summary: This project is federally funded and has been assigned the STIP # HM-0004 by NCDOT. The Old Greensboro Rd Bridge (STR #330330) over Brushy Fork Creek consists of a simple two span structure with reinforced concrete abutments, a reinforced concrete interior bent with a reinforced concrete solid pier, and a reinforced concrete bridge deck over I-Beams. The bridge was inspected on May 8th, 2024, and was determined to be structurally deficient and has reached its end-of-life cycle. The bridge inspection report indicated that the bridge has severe concrete cracking, concrete delamination/spalling, corrosion, and the bridge weight rating for vehicles is restricted to 11 Tons for a Single Vehicle and 15 Tons for a Truck Tractor Semitrailer. The bridge is located within City of Winston Salem city limits, approximately 0.1 miles from the intersection of Old Greensboro Rd and E. 5th Street.

The Old Greensboro Rd Bridge over Brushy Fork Creek (HM-0004) project will provide civil and roadway design services for a new bridge. The typical section of the new bridge shall consist of two 12' lanes of travel for vehicles, two 5' bicycle lanes, a 2' buffer between the vehicle and bicycle lanes, two 6' sidewalks with curb, and a black two-bar metal barrier rail. The project will include civil design services for the new bridge to accommodate the passage of the Brushy Fork Greenway underneath while meeting all ADA requirements. The project deliverables shall include utility-make-ready and traffic control plans to facilitate the construction of the bridge replacement.

All questions concerning this RFQ/LOI or the scope of work should be submitted in writing to Catherine Knisley, Construction Specialist Purchaser at catherinek@cityofws.org by the End of Question period of 12:00pm, January 14, 2026.

A **site visit** pre-bid conference will be held at **10:00 AM, January 6, 2026** at [36.100190, -80.217305, Winston-Salem, NC 27101](#). We will meet at -----

This RFQ will in no manner be construed as a commitment on the part of the City to award a contract. The City reserves the right to reject any or all applications; to waive minor irregularities in the RFQ/LOI process or in the applications; to re-advertise this RFQ/LOI; to postpone or cancel this process; select and procure parts of services; and to change or modify the RFQ/LOI schedule at any time.

SECTION 1: NOTICE TO PROPOSERS – City of WS Policies:

It is the policy of the City that an employee, officer, or agent of City may not participate in any manner in the bidding, awarding, or administering of contracts in which they, or a member of their immediate family, their business partner, or any organization in which they serve as an officer, director, trustee, or employee, has a financial interest.

The successful proposer must comply with all provisions of the Americans with Disabilities Act (ADA), the Equal Employment Opportunity Act (EEOA), and all rules and regulations promulgated thereunder. By submitting a proposal, the successful proposer agrees to indemnify the City from and against all claims, suits, damages, costs, losses, and expenses in any manner arising out of, or connected with, the failure of the Company, its subcontractors, agents, successors, assigns, officers, or employees to comply with the provisions of the ADA, EEOA, or the rules and regulations promulgated thereunder.

No special inducements will be considered that are not a part of the original bidding document.

City's Rights and Options

The City, at its sole discretion, reserves the following rights:

- To supplement, amend, substitute or otherwise modify this RFQ at any time
- To cancel this RFQ with or without the substitution of another RFQ
- To take any action affecting this RFQ, this RFQ process, or the services subject to this RFQ that would be in the best interests of the city
- To issue additional requests for information
- To require one or more service providers to supplement, clarify, or provide additional information in order for the city to evaluate the responses submitted
- To share the Proposals with City employees other than the Evaluation Committee or City advisory committees as deemed necessary
- To award all, none, or any part of the Services that is in the best interest of the city, with one or more of the Service Providers responding, which may be done with or without re-solicitation.
- To discuss and negotiate with selected Service Provider(s) any terms and conditions in the Proposals including but not limited to financial terms
- To negotiate a contract with a service provider based on the information provided in response to this RFQ

Public Records

Any material submitted in response to this RFQ will become a "public record" once the proposer's document(s) is opened and the proposer is determined to be a participant in the solicitation process and shall be subject to public disclosure consistent with Chapter 132, North Carolina General Statutes. Proposals submitted under this section shall not be subject to public inspection until a contract is awarded N.C.G.S 143-129.8(d).

Trade Secrets/Confidentiality

Proposers must claim any material that qualifies as "trade secret" information under N.C.G.S. 66152(3) in their response to this RFQ and must state the reasons why such exclusion from public disclosure is necessary and legal.

To properly designate material as trade secret under these circumstances, each Proposer must take the following precautions: (a) any trade secrets submitted by a Proposer should be submitted in a separate, sealed envelope marked "Trade Secret - Confidential and Proprietary Information - Do Not Disclose Except for the Purpose of Evaluating this Proposal," and (b) the same trade secret/confidentiality designation should be stamped on each page of the trade secret materials contained in the envelope.

Do not attempt to designate your entire proposal as a trade secret, and do not attempt to designate pricing information as a trade secret. Doing so may result in your bid being disqualified.

In submitting a proposal, each Proposer agrees that the City may reveal any trade secret materials contained in such response to all City staff and City officials involved in the selection process, and to any outside consultant or other third parties who assist City in the selection process. Furthermore, each Proposer agrees to indemnify and hold harmless the City and each of its officers, employees, and agents from all costs, damages, and expenses incurred in connection with disclosing any material, which the Proposer has designated as a trade secret.

The City reserves the right to make all final determination(s) of the applicability of North Carolina General Statutes § 132-1.2, Confidential Information.

Familiarity with Laws and Ordinances

The submission of a proposal on the services requested herein shall be considered as a representation that the Proposer is familiar with all federal, state, and local laws, ordinances, rules, and regulations which affect those engaged or employed in the provision of such services, or which in any way affects the conduct of the provision of such services; and no plea of misunderstanding will be considered on account of ignorance thereof. If the Proposer discovers any provisions in the RFQ documents that are contrary to or inconsistent with any law, ordinance, or regulation, it shall be reported to the City in writing without delay.

The Proposer agrees that in carrying out this contract, compliance will be maintained with all applicable federal, state, and local laws, specifically including, without limitations, the Occupational Safety and Health Act of 1970 and Section 1324A, the Immigration Reform and Control Act.

The Proposer certifies that the proposal is made in good faith and without collusion with any person making a proposal or with any officer or employee of the City.

The undersigned further agrees, in connection with the performance of this contract, not to discriminate against any employee or applicant for employment because of race, religion, color, gender, age, handicap, political affiliation, or national origin.

Proposals are to be signed by an officer of the company authorized to bind the submitter to its provisions. Failure to manually sign the appropriate proposal form will disqualify the proposer and the proposal will not be considered.

Ethics Policy / Code of Conduct

The City of Winston-Salem has established guidelines for ethical standards of conduct for City representatives and to provide guidance in determining what conduct is appropriate in particular cases. City representatives should maintain high standards of personal integrity, truthfulness, honesty, and fairness in carrying out public duties; avoid any improprieties in their roles as public servants including the appearance of impropriety; and never use their position or power for improper personal gain. In establishing an ethics policy, the City of Winston-Salem desires to protect the public against decisions that are affected by undue influence, conflicts of interest, or any other violation of these policies as well as promote and strengthen the confidence of the public in their governing body. For a complete review of the City Policy as it relates to this solicitation, click the following link. <https://www.cityofws.org/820/Procurement-Guidelines>

Stimulation of the Local Economy

In an effort to stimulate the local economy, foster development and promote efficiency in the provision of city services and the completion of various city projects, the City of Winston-Salem has undertaken an initiative to strongly encourage all parties contracting with the City of Winston-Salem to evaluate their internal operations and hiring practices and, where appropriate, to initiate efforts to stimulate the local economy by hiring applicants and contractors from the Winston-Salem/Forsyth County Area and by

utilizing minority and women contractors and service providers. Such efforts to stimulate the local economy may be accomplished by posting job vacancies with the North Carolina Employment Security Commission, the Piedmont Triad Regional Council of Governments, and the Winston-Salem Urban League; and utilizing the State of North Carolina Office for Historically Underutilized Business database <https://evp.nc.gov/> - or other local resources such as the City of Winston-Salem M/WBE Program to identify Winston-Salem/Forsyth County based contractors and subcontractors. Stimulation of the local economy requires a collaborative effort of both the public and private sector. The city is committed to taking reasonable steps to achieve said goal.

Iran Divestment Act

Provider hereby certifies that it is not on the North Carolina State Treasurer's list of persons engaging in business activities in Iran, prepared pursuant to NCGS 147-86.58, nor will Provider utilize on this agreement any subcontractor on such list. This list, along with additional information about the Iran Divestment Act, is available on the Treasurer's Office site:

<https://www.nctreasurer.com/inside-the-department/OpenGovernment/Pages/Iran-Divestment-Act-Resources.aspx>.

Divestment from Companies that Boycott Israel Contractor hereby certifies that it is not on the North Carolina State Treasurer's list of companies engaged in a boycott of Israel in violation of NCGS 147-86.80 et. seq. and that it will not utilize on this agreement any subcontractor on said list.

E-Verify Compliance

Per N.C.G.S. 143-133.3 "E-VERIFY. CONTRACTOR shall comply with the requirements of Article 2 of Chapter 64 of the North Carolina General Statutes. Further, if the CONTRACTOR utilizes a subcontractor, the CONTRACTOR shall require the subcontractor to comply with the requirements of Article 2 of Chapter 64 of the North Carolina General Statutes."

Right to Audit

To confirm compliance with the terms of this Agreement, the City's MWBE program, local, state, and federal laws and regulations, the City may, at all reasonable times upon reasonable prior notice during usual business hours, inspect, audit and examine for a period up to five (5) years after completion of the service or project detailed in this Agreement, all accounts and books of Contractor and, where necessary, make copies of the Contractor's documents necessary to determine compliance. Such right may be exercised through any agent or employee of City or by independent certified public accountants designated by the City. The Contractor shall permit the aforementioned inspection, audit and examination, and where necessary, the City to make copies of documents verifying compliance as indicated herein."

Qualifications

Pursuant to N.C.G.S. Chapter 55 Article 15 entitled Foreign Corporations, the successful bidder, if bidding on behalf of a corporation or LLC, must have on file with the Secretary of State of the State of North Carolina a Certificate of Authority to transact business in this state. If bidding on behalf of a sole proprietorship or business under an assumed name, the successful bidder must be registered as such with the Forsyth County Register of Deeds. Submission of a bid while not in compliance with this requirement will result in the bid being rejected as non-responsible.

Termination

Unless otherwise agreed upon in writing by the parties, this Agreement may be terminated by either party for convenience with no less than ten (10) calendar days' notice. In the event of termination, the Contractor will be paid for all Services properly rendered to the date of termination and shall promptly discontinue all Services affected (unless a termination notice from the City directs otherwise). In the event of any termination, the Contractor will be paid for all Services properly rendered to the date of termination and shall (i) promptly discontinue all Services affected (unless a termination notice from the City directs otherwise); and (ii) deliver to the City all documents, data, reports, estimates, summaries, and such other

information and materials as may have been accumulated by the Contractor in performing the Services herein. Other than being paid for Services properly rendered to the date of termination, Contractor hereby waives any and all other claims for lost profits, lost opportunity, and for any and all other direct, indirect, special, and consequential damages. In the event that the City terminates this Agreement due to the Contractor's poor workmanship, failure to perform the Service set out herein or, otherwise, for breach of this Agreement, or in the event that the Contractor terminates this Agreement for convenience or otherwise, the City may pursue and recover all remedies available at law or in equity, as these remedies are cumulative and do not exclude each other.

IMPORTANT: Winston-Salem City Code (Chapter 2, Article 1, Sec. 2-3) provides that the City may disqualify any business from bidding on contracts of the City if a business fails to perform satisfactorily on past or current projects.

Nondiscrimination Ordinance

As a condition of entering into this contract, the Contractor represents and warrants that it will fully comply with the City's Non-Discrimination Policy, as set forth in Chapter 2, Section 2-8 Entitled "Policy of Nondiscrimination" of the Winston-Salem City Code. As part of such compliance, the Contractor shall not discriminate on the basis of race, ethnicity, color, creed, religion, sex, sexual orientation, gender identity, gender expression, pregnancy, veteran status, disability, age, marital status, familial status, protected hairstyle, political affiliation or national origin in the screening of applicants, the hiring and treatment of its employees, the provision of the goods and/or services set forth herein, or the solicitation, selection, hiring, or treatment of its subcontractors, vendors or suppliers, (hereinafter collectively "subcontractors"), if any, in connection with this contract or the contract solicitation process if applicable, nor shall the Contractor retaliate against any person or entity for reporting instances of such discrimination. The Contractor shall enact employment policies consistent with this obligation to refrain from such discrimination and shall provide evidence of such to the City within 90 calendar days of the first receipt of City funds. The Contractor shall provide equal opportunity for subcontractors to participate in all of its subcontracting and supply opportunities, if any, under this contract, provided that nothing contained in this clause shall prohibit or limit otherwise lawful efforts to remedy the effects of marketplace discrimination that has occurred or is occurring in the marketplace. The Contractor understands and agrees that a violation of this clause shall be considered a material breach of this contract and may result in termination of this contract, disqualification of the Contractor from participating in future City contracts pursuant to Winston-Salem City Code Section 2-3 or other sanctions. Furthermore, as a condition of entering into this contract, the Contractor agrees to: (a) promptly provide to the City in a format specified by the City all information and documentation that may be requested by the City from time to time regarding the screening of applicants, the hiring and treatment of its employees particularly if City funds were used in connection with hiring and compensation process, and the solicitation, selection, treatment and payment of subcontractors, if any, in connection with this Agreement; and (b) if requested, provide to the City within sixty days after the request a truthful and complete list of the names of all subcontractors that the Grantee has used under this contract, including the total dollar amount paid by the Contractor on each subcontract or supply contract. The Contractor further agrees to fully cooperate in any investigation conducted by the City pursuant to the City's Nondiscrimination Policy, to provide any documents, relevant to such investigation, that are requested by the City. The Contractor agrees to provide to the City from time to time on the City's request, payment affidavits detailing the amounts paid by the Contractor to subcontractors and suppliers in connection with this contract within a certain period of time. Such affidavits shall be in the format specified by the City from time to time. Nothing in this contract shall negate or diminish the requirements of the City's MWBE program. Nothing in this contract shall infringe upon any rights afforded to the Contractor by state or federal law.

End of Section 1: Notice to Proposers – City of WS Policies

SECTION 2: SCOPE OF WORK:

This RFQ/LOI is to solicit responses (LETTERS of INTEREST (LOI)) from qualified firms to professional consulting services to design the Old Greensboro Rd over Brushy Fork Creek bridge replacement project in Winston-Salem, North Carolina **as stated on the Page 1 summary.**

All applicants should be familiar with the processes and requirements and be able to assume design responsibilities as described. Applicants shall provide examples of their familiarity with the processes and requirements and their ability to assume design responsibilities in “Section 3 - Format For Submission Of A LOI: Section 2 – Team Qualifications” (Page 9).

This contract shall be partially reimbursed with Federal-aid funding through the North Carolina Department of Transportation (hereinafter referred to as the Department). The solicitation, selection, and negotiation of a contract shall be conducted in accordance with all City of Winston-Salem (hereinafter referred to as the City) and Department requirements and guidelines.

The primary and/or subconsultant firm(s) shall be pre-qualified by the Department to perform any combination of the Discipline Codes listed below.; Discipline Codes required are:

- 014 - Archaeological Resource Survey
- 024 - Bridges – Spans under 200’
- 032 - Categorical Exclusions /Minimum Criteria Determination Checklists
- 036 - Community Impact Assessment/Indirect and Cumulative Effects
- 059 - Eco and Biotic Comm Studies
- 063 - Environmental Assessment/Finding of No Significant Impact
- 066 - Environmental impact statement/ Record of Decision
- 070 - Erosion and Sediment Control Design
- 076 - Freshwater Aquatic Surveys
- 106 - Historic Archaeological Survey
- 116 - Indirect and Cumulative Effects Assessment
- 132 - Landscape & Streetscape Design
- 152 - Pavement Design
- 155 - Pavement Markings Plans
- 168 - Project Management
- 170 - Property Management
- 171 - Public Involvement
- 235 - Subsurface Utility Engineering
- 243 - Threatened and Endangered Species Surveys
- 247 - Traffic Control Plans
- 269 - Urban Roadway Design
- 270 - Utility Coordination
- 287 - Wetland, Stream and Buffer Permitting
- 294 - Roadway Foundation Invest and Design
- 295 - Structure Foundation Invest and Design
- 296 - Retaining Wall Invest and Design
- 308 - Limited English Proficiency
- 360 - Topographic Surveying
- 361 - Boundary Surveying
- 362 - Easement Surveying
- 433 - Tier 2 Complete Hydrologic and Hydraulic Design

WORK CODES for each primary and/or subconsultant firm(s) SHALL be listed on the respective RS-2 FORMS (see section ‘SUBMISSION ORGANIZATION AND INFORMATION REQUIREMENTS’).

REQUIREMENTS OF SCOPE:

1. Provide civil and bridge design services for the Old Greensboro Rd over Brushy Fork Creek bridge replacement project which will include a new two span bridge with two 12' lanes of travel for vehicles, two 5' bicycle lanes, a 2' buffer between the vehicle and bicycle lanes, two 6' sidewalks with curb, and a black two-bar metal barrier rail. Bridge to accommodate passage of greenway under new bridge on West side of Brushy Fork Creek. Bridge to meet NCDOT Structures Management Unit Manual and AASHTO LRFD Design Manual Standard specifications.
2. Provide Roadway design services to encompass Old Greensboro Rd roadway on West and East sides of bridge. Project limits are defined as starting at the intersection of Old Greensboro Rd and E. 5th St. to approximately 200' feet from edge of approach slab on existing bridge on the Kinard Dr side. The 200' section is subject to increase due to grade changes in design. Roadway design to meet local, state and federal requirements.
3. Provide civil design services for sidewalk connections to the bridge and transition from 6' sidewalks to 5' sidewalks within project limits on Northwest and Northeast sides of the bridge. Any existing curb that will be replaced requires a new 6' sidewalk. All sidewalks within project limits are to be ADA compliant.
4. Provide civil design for existing and new proposed greenway alignment to be ADA compliant within project limits and new alignment under bridge. A minimum vertical clearance of 10' shall be met or exceeded from top of greenway path to bottom of bridge structure. Project limits for greenway may vary on North and South side of bridge due to grade and tie in points to existing greenway path. Greenway crosswalk over Old Greensboro Rd to remain and brought up to ADA standards if applicable. New 6' sidewalk to be installed behind curb/gutter from crosswalk to Southwest corner of bridge.
5. Provide civil design to relocate existing bus stop approximately 200' towards Kinard Dr. New location to be ADA compliant.
6. Provide services to include traffic control plans, detour routing, and sidewalk closures from E. 5th St to Kinard Dr. New Walkertown Road and Waterworks Road to be utilized as preferred detour route. Old Greensboro Rd to remain open during applicable utility relocation and shut down during bridge construction.
7. Applicable roadway and/or greenway plans shall include notes to maintain and preserve evergreen trees on North side greenway. Trees between roadway and greenway are to be removed and not replaced.
8. Provide services for public outreach and involvement which includes the coordination and facilitation of one (1) public engagement meeting to solicit feedback at the 30% design stage.
9. Provide services to include utility coordination, utilities by others (UBO) plans, full utility relocation construction plans. No future utilities attached to new bridge. Duke Energy Transmission line will not be relocated.
10. Hydrologic and hydraulic design services are to be based on a no rise condition.
11. Provide services to acquire all applicable permits to meet local, state and federal requirements.
12. Provide civil design services to include all erosion control permits and plans.
13. Provide all engineering and project assistance to acquire new right of way if applicable to project. ROW phases to meet federal or state funded project requirements. PEF does not need to include ROW appraisals and negotiators. PEF to include survey work and mapping services.
14. Project management and oversight according to NCDOT Locally Administered Projects guidelines.

DELIVERABLES:

- 30% Plans - **July 31st, 2026**
- 60% Plans (~3 months after 30% plans) - **October 30th, 2026**
- 90% Plans (~2 months after 60% plans) - **December 31st, 2026**
- 100% Plans (~1 months after 90% plans) - **January 29th, 2027**

PROPOSED CONTRACT TIME: From Notice To Proceed until project completion, anticipated completion time of ~9 months. Anticipated firm selection and notification will be March 2026. Anticipated Notice to Proceed shall be end of April 2026.

PROPOSED CONTRACT PAYMENT TYPE: LUMP SUM; NOT TO EXCEED negotiated price, to be invoiced no more than once every 30 days.

End of Section 2: Scope of Work

SECTION 3 - FORMAT FOR SUBMISSION OF A LETTER OF INTEREST

Firms submitting Letters of Interest and Statements of Qualifications (LOI/SOQs) are encouraged to carefully check them for conformance to the requirements identified herein. All qualified firms who submit responsive proposals will be considered. If, however, a LOI/SOQ does not meet these requirements, they will be disqualified, and no exceptions will be granted. Do **NOT** submit fee information with your proposal!

FORMAT FOR SUBMISSION:

Submit only electronic proposals **in PDF format only** as noted on Page 1. To ensure delivery, proposals larger than 20 MB in size should be split into Part 1, Part 2, etc. All Proposals should be **limited to 15 pages** including the cover sheet (RS-2 forms are not included in the page count) and shall be typed on 8-1/2" x 11" sheets, single-spaced, one-sided, not less than size 11 font (organization charts, picture titles, etc. not less than 8 font).

The LOI must include the name, address, telephone number, and e-mail address of the prime consultant's contact person for this RFLOI (see also Section 1 requirements below).

All questions concerning this request for Letters of Interest/Statement of Qualifications, or the scope of this work must be submitted in writing only by the date and time listed on Page 1, to Catherine Knisley, Construction Specialist Purchaser at catherinek@cityofws.org. If you feel the information provided is inadequate to submit a Letter of Interest, please let her know.

The firm selected will be notified by telephone. Notification will be given to those firms that were not selected by e-mail. Again, the anticipated firm selection and notification will be March 2026.

Each LOI/SOQs should be assembled as follows:

Section I – Introduction

The Introduction should demonstrate the consultant's overall qualifications to fulfill the requirements of the scope of work and should contain the following elements of information:

- Expression of firm's interest in the work;
- Statement of whether firm is on the Department register;
- Date of most recent private engineering firm qualification;
- Statement regarding firm's(') possible conflict of interest for the work; and
- Summation of information contained in the letter of interest.

Section II –Team Qualifications

This chapter should elaborate on the general information presented in the introduction, to establish the credentials and experience of the consultant to undertake this type of effort. The following must be included:

- Identify **recent**, similar projects the firm - acting as the prime contractor or as a sub-contractor - has conducted which demonstrates its ability to conduct and manage the project. Provide a synopsis of each project and include the date completed and contact person (email and phone number minimum).
- If subconsultants are involved, provide corresponding information describing their qualifications as requested in the above bullet point.

Section III – Team Experience

This section should contain the following information:

- This chapter must provide the names, certifications, and location of the firm's North Carolina employees and resources to be assigned to the advertised work; and the professional credentials and experience of the persons assigned to the project, along with any unique qualifications of key personnel.

- Standard Personnel resumes may be included; identify pertinent team experience to be applied to this project. Specifically, the City is interested in the experience, expertise, and total quality of the consultant's proposed team. If principals of the firm will not be actively involved in the study/contract/project, do not list them.
- Submittal shall clearly indicate the Consultant's Project Manager, other key Team Members and his/her/their qualifications for the proposed work.
- Include the team's organizational chart for the Project/Plan.
- Include Capacity Chart/Graph or other verbiage explaining firm(s) ability to provide the needed work force.
- Any other pertinent information should also be listed in this section.

Note: If a project team or subconsultant encounters personnel changes of the Consultant's Project Manager or other Team Member designated as Key Personnel, or any other changes of significance dealing with the company, e.g., change of ownership, the City and NCDOT should be notified immediately. The Consultant should also include a note indicating their intent to assign the Project Manager and other Team Members designated as Key Personnel to the project for the entire project duration.

Section IV – Technical and Management Approach

This section should contain the following information:

- The consultant shall provide information on its understanding of, and approach to accomplish, this project, including their envisioned scope for the work, their management approach, any innovative ideas/approaches the firm will consider, and a schedule to achieve the dates outlined in this RFQ/LOI.

Appendices – Consultant Certification Form RS-2

Completed Form RS-2 forms SHALL be submitted with the firm's RFQ/LOI. This section is limited to the number of pages required to provide the requested information:

- Submit Form RS-2 forms for the following:
 - **Prime Consultant Firm**
 - Prime Consultant Form RS-2 Rev 1/14/08; and
 - **Any / All Subconsultant firms to be - or anticipated to be – utilized by your firm.**
 - Subconsultant Form RS-2 Rev 1/15/08
 - In the event the firm has no subconsultant, it is required that this be indicated on the Subconsultant Form RS-2 by entering the word "None" or the number "ZERO" and signing the form.
- Complete and sign each Form RS-2 (instructions are listed on the form).
 - The required forms are available on the Department's website at:
 - <https://connect.ncdot.gov/business/consultants/Pages/Guidelines-Forms.aspx>
 - [Prime Consultant Form RS-2](#)
 - [Subconsultant Form RS-2](#)

End of Section 3: Format for Submission

SECTION 4 – SELECTION and EVALUATION CRITERIA:

All qualified firms who submit responsive Letters of Interest will be considered. The evaluation of these firms will be based on the firm's overall experience, past performance, knowledge, and familiarity with the type of work required, the experience of proposed staff to perform specific work required, including any sub consultants. Priority consideration will be given to firms that maintain an office in North Carolina and staffed with an adequate number of employees deemed by the City to be capable of performing a majority of the work required.

Do **NOT** submit fee information with your proposal! The City selects firms to provide professional services based on demonstrated competence and qualification. Once a firm is selected, the City will enter into contract negotiations with that firm; and, as part of that negotiation, will determine a fair and reasonable fee for the services to be provided. Should contract/fee negotiations fail, the City reserves the right to terminate negotiations with the selected firm(s) and proceed to negotiate with the next most qualified firm(s).

The selected firm will be notified by telephone. Once a firm is selected, a detailed scope of services, and associated fee proposal, and implementation schedule will be refined, agreed to and once signed, will be identified and attached to the City's standard professional services agreement. The successful bidder for this project will be required to execute the City's "Professional Services Agreement". A copy of this document can be provided upon request.

Insurance. The selected firm(s) will be required to furnish proof of Professional Liability insurance coverage in the minimum amount of \$1,000,000.00 per claim. The firm(s) must have an adequate accounting system to identify costs chargeable to the project. The City of Winston-Salem **MUST** be named as additional insured on the certificate of insurance supplied to the City.

Qualifications. Any firm wishing to be considered must be properly registered with the Office of the North Carolina Secretary of State and with the North Carolina Board of Examiners for Engineers and Surveyors (NCBELS). Any firm proposing to use corporate subsidiaries or subcontractors must include a statement that these companies are properly registered with the NCBELS and/or the NC Board for Licensing of Geologists (NCBLG). The Engineer(s) performing the work and in responsible charge of the work must be a registered Professional Engineer (P.E.) in the State of North Carolina and must have a good ethical and professional standing. It will be the responsibility of the selected private firm(s) to verify the registration of any corporate subsidiary or subcontractor prior to submitting an LOI. Firms which are not providing engineering services need not be registered with the NCBELS. Some of the services being solicited may not require a license. It is the responsibility of each firm to adhere to all laws of the State of North Carolina.

Title VI Nondiscrimination Notification. The City of Winston-Salem in accordance with Title VI of the Civil Rights Act of 1964, 78 Stat. 252, 42 U.S.C. 2000d to 2000d-4 and Title 49, Code of Federal Regulations, Department of Transportation, Subtitle A, Office of the Secretary, Part 21, Nondiscrimination in Federally-assisted programs of the Department of Transportation issued pursuant to such Act, hereby notifies all bidders that it will affirmatively insure that in any contract entered into pursuant to this advertisement, minority business enterprises will be afforded full opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

Small Professional Service Firm Participation. The City and the Department encourages the use of Small Professional Services Firms (SPSF). Small businesses determined to be eligible for participation in the SPSF program are those meeting size standards defined by Small Business Administration (SBA) regulations, 13 CFR Part 121 in Sector 54 under the North American Industrial Classification System (NAICS). The SPSF program is a race, ethnicity, and gender-neutral program designed to increase the

availability of contracting opportunities for small businesses on federal, state or locally funded contracts. SPSF participation is not contingent upon the funding source.

The Firm, at the time the Letter of Interest is submitted, shall submit a listing of all known SPSF firms that will participate in the performance of the identified work. The participation shall be submitted on the Department's Subconsultant Form RS-2. RS-2 forms may be accessed on the Department's website at [NCDOT Connect Guidelines & Forms](#). The SPSF must be qualified with the Department to perform the work for which they are listed.

Prequalification. The Department maintains on file the qualifications and key personnel for each approved discipline, as well as any required samples of work. Each year on the anniversary date of the company, the firm shall renew their prequalified disciplines. If your firm has not renewed its application as required by your anniversary date or if your firm is not currently prequalified, please submit an application to the Department **prior to submittal of your RFQ/LOI**. An application may be accessed on the Department's website at [Prequalifying Private Consulting Firms](#) -- Learn how to become Prequalified as a Private Consulting Firm with the Department. Having this data on file with the Department eliminates the need to resubmit this data with each LOI.

Professional Services Contracts are race and gender neutral and do not contain goals. However, the Respondent is encouraged to give every opportunity to allow Disadvantaged, Minority-Owned and Women-Owned Business Enterprises (DBE/MBE/WBE) subconsultant utilization on all LOIs, contracts and supplemental agreements. The Firm, subconsultant and subfirm shall not discriminate on the basis of race, religion, color, national origin, age, disability or sex in the performance of this contract.

Directory of Firms and Department Endorsement. Real-time information about firms doing business with the Department, and information regarding their prequalifications and certifications, is available in the Directory of Transportation Firms. The Directory can be accessed on the Department's website at [Directory of Firms](#) -- Complete listing of certified and prequalified firms.

The listing of an individual firm in the Department's directory shall not be construed as an endorsement of the firm.

EVALUATION CRITERIA

All proposals received prior to the established due date/time will be evaluated and considered based on the completeness of the responses to the defined specifications. The City of Winston-Salem reserves the right to award this contract to the vendor deemed best suited to achieve the goals and desires outlined in this proposal.

Respondents will be evaluated for selection on the basis of the Proposer most qualified to meet the requirements of this RFQ/LOI. Major criteria to be considered in evaluation may include, but shall not necessarily be limited to:

1. **Work Experience = 40%** – The background, education, and experience of the respondent in providing similar services elsewhere, including and especially the level of experience in working with municipalities, and the quality of services and management performed. Determination that the selected respondent has no contractual relationships that would result in a conflict of interest to the City's contract. Proposer should include a list of **the most recent** similar projects have been completed by the proposed project team (*see Section II-Team Qualifications on Page 9*).
2. **Technical Approach = 20%** – The proposer's demonstrated understanding of the nature of the project scope and purpose. Proposals should note pertinent details that help exhibit a clear understanding of potential project obstacles/challenges and how they will be addressed by the team.
3. **Staff / Team Qualifications = 30%** – The experience and qualifications of the firm's proposed staff to perform this type of work and the firm's intent for key Team Members to remain on the project throughout project duration.
4. **Staff Availability = 10%** – The availability of staff to be assigned to this project throughout the project duration.

After reviewing qualifications, if firms are equal on the evaluation review, then those qualified firms with proposed SPSF (Small Professional Service Firm) participation will be given priority consideration. (See previous page for SPSF information).

Evaluation Criteria	Weight
Work Experience	40%
Technical Approach	20%
Staff / Team Qualifications	30%
Staff Availability	10%

**THIS IS A SAMPLE CONTRACT FOR REFERENCE ONLY,
ACTUAL CONTRACT MAY DIFFER**

THIS INDEPENDENT CONTRACTOR AGREEMENT (hereinafter, this "Agreement"), entered into this _____ of _____, 20____, by and between the **CITY OF WINSTON-SALEM**, a North Carolina municipal corporation (hereinafter, the "City") and _____ (hereinafter "Contractor").

WHEREAS, the City and Contractor desire to enter into an agreement whereby Contractor shall provide the following service:

NOW, THEREFORE, in consideration of the mutual promises and obligations herein set forth, the sufficiency and adequacy of which is hereby acknowledged, the parties, and their respective successors, assigns, executors, administrators and legal representatives, hereby agree as follows:

General Terms. The Contractor shall provide the service set forth hereinabove, in consideration for the estimated payment of no more than _____ **00/100 Dollars (\$_____)** based on the prices submitted in your proposal, which is dated _____ attached hereto and incorporated herein by reference. Should any term of the attached proposal conflict with the terms contained in this agreement, the terms of this agreement shall control and supersede those terms of the Contractor's proposal. The Contractor warrants that it will perform the scope herein in a good and workmanlike manner and that it knows and is familiar with all applicable laws, regulations and standard practices regarding these services and has the expertise necessary to properly perform the obligations undertaken by this agreement. The Contractor, and its employees and subcontractors, shall perform the services herein as Independent Contractors and are not entitled to employee benefits of any kind. This agreement will not be construed in any way to be a joint venture, partnership or employer-employee relationship. The Contractor further understands and agrees that he is responsible for the payment of all state and federal income taxes. In addition, the Contractor shall provide the City a business license and any other licenses or certifications required by federal, state or local law as well as copies of any amendments or renewals thereof. The Contractor shall give the City at least thirty (30) days written notice prior to any cancellation, modification or non-renewal of any license and/or certification required by federal, state or local law. Neither party may assign, transfer or delegate any of the rights or obligations herein without the prior written consent of the other party. This agreement shall be governed by and construed in accordance with the laws of the State of North Carolina and the venue for any litigation arising out of this agreement shall be Forsyth County.

Payment. Contractor shall invoice City no more or less than once every 30 days. The City has the right to request that the Contractor provide reasonable documentation to support an invoice.

Release and Indemnity. The Contractor hereby releases and forever discharges the City, its agents, officers, officials, and employees, from any and all claims, demands, expenses, costs and liabilities of any kind or nature directly or indirectly related to any personal injury and/or property damage arising out of the performance of the service, except those claims that result from the sole negligence of the City or a City employee acting within the scope of the employment. The Contractor shall indemnify, defend and hold harmless the City, its agents officers, officials, and employees from and against any and all claims, demands expenses, costs and liabilities of any kind or nature, directly or indirectly caused by, arising out of, or related to the intentional, negligent or reckless acts or omissions of the Contractor, and its agents or employees, in the performance of these services.

Insurance. During the performance of the service described herein, the Contractor shall:

(1) Maintain Commercial General Liability to protect the Contractor, its subcontractors, and the City against any and all injuries to third parties, including personal injury and property, and special and consequential damages, resulting from any action, omission or operation by the Contractor or in connection with the services described herein. The insurance shall also include, coverage for explosion, collapse, and underground hazards, where required. This insurance shall provide bodily injury and property damage limits of not less than \$1,000,000 for each occurrence, respectively. The minimum liability coverage required may be increased depending on the nature of the services provided.

(2) Maintain Owned, non-owned, and hired Automobile Liability insurance, including property damage insurance, covering all owned, non-owned, borrowed, leased, or rented vehicles operated by the Contractor in furtherance of these services. In addition, all mobile equipment used by the Contractor in connection with the contract work, will be insured under either a standard Automobile Liability policy, or a Comprehensive General Liability policy. This insurance shall provide bodily injury and property damages limits of not less than \$1,000,000 combined single

limit/aggregate.

(3) Maintain Workers' Compensation insurance as required by North Carolina law.

(4) Provide to the City's Risk Manager, before beginning the service, an original, signed Certificate of Insurance, evidencing such insurance, naming the City as an additional insured and stating that the coverage is primary to any other coverage the City may possess. The Contractor shall furnish the City immediate written notice of any changes or cancellation of the policy. The failure of the Contractor to deliver a new and valid certificate will result in suspension of all payments until the new certificate is furnished to the City's Risk Manager. Insurance coverage required in these specifications shall be in force throughout the Term. Municipal Exclusions, if any, for General Liability coverage shall be deleted. Should Contractor fail to immediately provide acceptable evidence of current insurance at any time during the Term, the City shall have the absolute right to terminate the Contract without any further obligation to the Contractor, and the Contractor shall be liable to the City for all available remedies – in equity and at law.

(5) The Contractor will secure evidence of all insurance policies of its subcontractors which shall be made available to the City on demand. The Contractor shall require its subcontractors to name the Contractor and the City as additional insured parties on the subcontractor's general and automobile liability insurance policies. The Contractor shall be as fully responsible to the City for the acts and omissions of its subcontractors and of persons employed by them as it is for the acts and omissions of persons directly employed by it.

(6) Contractual and other Liability insurance provided under this contract shall not contain a supervision inspection or engineering services exclusion that would preclude the City from supervising and/or inspecting the project as to the end result.

Termination. Unless otherwise agreed upon in writing by the parties, this agreement may be terminated by either party for convenience with no less than ten calendar days' notice. In the event of termination, the Contractor will be paid for all services properly rendered to the date of termination and shall promptly discontinue all services affected (unless a termination notice from the City directs otherwise). In the event of any termination, the Contractor will be paid for all services properly rendered to the date of termination and she shall (i) promptly discontinue all services affected (unless a termination notice from the City directs otherwise); and (ii) deliver to the City all documents, data, reports, estimates, summaries, and such other information and materials as may have been accumulated by the Contractor in performing the services herein. Other than being paid for services properly rendered to the date of termination, Contractor hereby waives any and all other claims for lost profits, lost opportunity, and for any and all other direct, indirect special and consequential damages. In the event that the City terminates this agreement due to the Contractor's poor workmanship, failure to perform the service set out herein or, otherwise, for breach of the agreement, or in the event that the Contractor terminates this agreement for convenience or otherwise, the City may pursue and recover all remedies available at law or in equity, as these remedies are cumulative and do not exclude each other.

Reuse of Documents. All documents, including drawings, specifications, supporting calculations, computer software, etc., prepared by the Contractor pursuant to this agreement are instruments of service with respect to this agreement and Contractor shall provide at least one copy of each to City upon City's request. The reuse of these documents by the City or by others authorized by the City, whether in this project or any other project, entitles the Contractor to no additional compensation. The City reserves the right to require the Contractor to submit copies to the City of any service information and documentation during and after the completion of the service with the Contractor's compensation being limited to the direct printing and copying expense and/or direct expenses to copy and supply computer information on a diskette. The Contractor's indemnity, release and warranty are limited to the use contemplated in this agreement and Contractor shall not be liable to the City or any third party for any claim arising out of the use of the Contractor's documents apart from this agreement.

Notices. Any notice or other communication herein shall be in writing and shall be sent via a method permitting confirmed receipt (such as registered U.S. mail or an overnight courier service such as Federal Express). All notices shall be confirmed by facsimile transmission. All notices shall be deemed given when deposited, postage prepaid, in the United States mail or to the overnight courier service, addressed as set forth below, or to such other address as any one party shall advise the other in writing:

If to the City:

Name:

Position:

Address:

If to the Contractor:

Name:

Position: Representative

Address:

Severability. If any provision of this agreement is held to be void, invalid, illegal or unenforceable under any law or regulation, such void, invalid, illegal or unenforceable provision shall be deemed stricken, and all remaining provisions shall continue to be valid and binding upon the City and the Contractor and this agreement shall be considered as if such void, invalid, illegal or unenforceable provision had never been including herein.

Entire Agreement. This agreement represents the entire understanding and agreement between the parties hereto relating to the services and supersedes any and all prior negotiations, discussions and agreement, whether written or oral, between the parties regarding same. Headings within the agreement are for convenience only and do not define, limit or construe the contents of such sections.

Amendment or Modification. With the exception of a properly executed purchase order(s) which the parties agree shall become a self-executing amendment(s) hereto, this Agreement shall not be modified except by another written document signed and executed by the City and the Contractor.

Waiver. Failure or delay on the part of the city to exercise any right, remedy, power or privilege hereunder shall not operate as a waiver of any current or future default. Further, a waiver of one provision of this agreement is not a waiver of all or future provisions of this agreement.

Safety Rules. Contractor hereby acknowledges that it has reviewed and agrees to abide by the City's "Safety and Environmental Requirements for Contractors" located on the City's website.

ADA, OSHA and Equal Opportunity. The Contractor shall comply with the applicable provisions of the Americans with Disabilities Act (ADA), the State of North Carolina Occupational/Safety and Health Act (OSHA) and the State and Federal Equal Opportunity Statutes, as well as all rules and regulations promulgated thereunder.

Suspension and Debarment. Contractor hereby certifies that neither it, nor its agents or subcontractors: (1) are presently debarred, suspended, proposed for suspension or debarment from contracting by any Federal or State Department or Agency, or (2) have been declared ineligible or voluntarily excluded from contracting by or with any Federal or State Department or Agency. Any contract entered into with a contractor or subcontractor that has been debarred or suspended, declared ineligible or voluntarily excluded from contracting with or by any Federal or State Department or Agency may be terminated at the sole discretion of the City.

E-Verify Compliance. Per N.C.G.S. 143-133.3, CONTRACTOR shall comply with the requirements of Article 2 of Chapter 64 of the North Carolina General Statutes. Further, if the CONTRACTOR utilizes a subcontractor, the CONTRACTOR shall require the subcontractor to comply with the requirements of Article 2 of Chapter 64 of the North Carolina General Statutes.

Iran Divestment Act. Contractor hereby certifies that it is not on the North Carolina State Treasurer's list of persons engaging in business activities in Iran, prepared pursuant to NCGS § G.S. 147-86.58, nor will Contractor utilize on this agreement any subcontractor on such list.

Divestment from Companies that Boycott Israel. Contractor hereby certifies that it is not on the North Carolina State Treasurer's list of companies engaged in a boycott of Israel in violation of NCGS 147-86.80 et. seq. and that it will not utilize on this agreement any subcontractor on said list.

Public Records and Confidential Information. All non-confidential information and documents provided by the Company to the City shall be treated as a public record under N.C.G.S. 132-1 et. seq. All information or documents provided by the Company to the City and marked as "confidential" or with a similar designation under N.C.G.S. 132-1.2 will be treated by the City as confidential and will not be disclosed to any person without the prior written consent of the Company, if it meets the criteria outlined in N.C.G.S. 132-1.2 (1)(a through d). However, the Company hereby agrees that said confidential information can be reviewed internally by city staff and any appropriate city committee involved in the process of awarding city contracts. The Company agrees to indemnify and hold harmless the City, its officers, employees, elected officials and agents from all costs, damages, and expenses incurred in connection with refusing to disclose any material that the Company has designated as confidential pursuant to N.C.G.S. 132-1.

IN WITNESS WHEREOF, the parties hereto have caused this agreement to be executed by their duly authorized representatives and signed under seal effective as of the date first written above.

CITY OF WINSTON-SALEM

ATTEST:

City Secretary

City Manager

This instrument has been pre-audited
in the manner required by the Local
Government and Fiscal Control Act.

Approved as to form and legality.

This ____ day of _____, 20__.

This ____ day of _____, 20__.

Chief Financial Officer

City Attorney

BUSINESS NAME

If Company has a corporate seal, please affix the seal below. If not, please complete the paragraph below:

I, _____ certify that I am the _____
(Print Name) (Print Position Title)

for the Company and that I am authorized to execute contracts on behalf of the Company, which entity does not have a corporate seal; however, for purposes of the statute of limitations (NCGS § 1-47), by both parties will treat this contract as if a corporate seal has been affixed hereto.

ATTEST:

Authorized Signature

Authorized Signature

Print Name / Title (Corp Secretary or Officer)

Print Name / Title

In the event that the person executing this Agreement on behalf of the Company is the only officer of the company or is an individual doing business individually or as a trade name, please have the authorized signature notarized below.

Sworn to or subscribed before me this the ____ day of _____, 20__.

Notary Public _____ / _____ / _____ SEAL

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ACTUAL CONTRACT MAY DIFFER**